Ruffer UK Mid and Smaller Companies

Positive results from UK mid and smaller companies

The fund's C capitalisation shares rose 4.4% from £229.26 to £239.29, whilst the FTSE 250 Total Return index rose 4.0% and the FTSE Small Cap Total Return index rose by 2.7%.

After selling our position in Millennium and Copthorne, which was bid for by their majority holder, we continued to build our positions over the month in a number of companies including Headlam Group, Nexus Infrastructure and Safestyle as well as reinitiating a position in a former holding – Dixons Carphone.

As we move into 2018, we continue to debate what the future may hold. With markets at, or near, all-time highs, the co-ordinated approach of the G7 has massaged the Bull into a Kobe-like state, whilst the Bear is left growling ever deeper in his den. The material rise in asset prices since the credit crisis has left a sour taste in too many mouths, as real incomes have stagnated for a decade and the spoils of quantitative easing have been garnered by the few. A new set of voters has awoken and wants action to put things 'right'. Within equity markets, we can still find stocks on valuations that are historically attractive on earnings multiples and cashflow yields, however, we note that profit margins are high and if something shocks the system the artillery of the G7 looks spent.

Nevertheless, we remain encouraged by opportunities that we have been able to uncover this year. Most of the stocks we own are on modest valuation multiples with strong balance sheets. Additionally, with an ever watchful eye on the Bear, the fund has, for the first time since its launch, established a thematic element through increasing two main areas that we think have defensive qualities for the upcoming year: the food industry and infrastructure, repair, maintain and improve (RMI) sectors.

The UK consumer share of spend on the food basket hit all time lows in H1 of 2017. We believe that on both a relative and absolute basis, retail food spending will rise and this therefore leads to a position of c.20% in the portfolio with names including Tesco, Finsbury Food Group, NWF Group, Produce Investments and Bakkavor. Under the RMI theme and at also c.20% of the fund at year end, we have the likes of Headlam Group, Nexus Infrastructure, Eurocell, Epwin Group and Van Elle. These stocks, in many cases, are on single digit earnings multiples and lowly or ungeared balance sheets.

We sign off 2017 with an 18.2% total return. It should be noted that asset markets had many hurdles to face last year, and at times when we feared a stumble sought some protection through holding cash and a small short position on the FTSE 250 index. We enter 2018 with 2.7% in cash and 5.4% in a straight short on the FTSE 250 market. We add that our caution last year cost the fund 2.2% but find ourselves not able to ignore the Bear. We therefore hope that our stock-picking abilities will help cover the costs of carrying some protection.

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Investment objective

The investment objective of the sub-fund is to achieve positive returns from an actively managed portfolio mainly of equities and equity-related securities of companies admitted to or dealt on a Regulated Market or Other Regulated Market in the United Kingdom and with market capitalisations below the level which would warrant inclusion in the FTSE 100 Index.

Performance since launch on 26 June 2012 – C class shares GBP

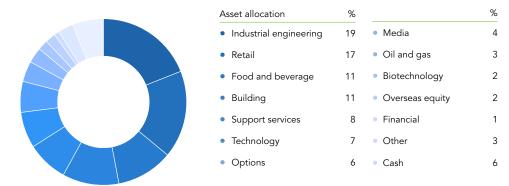


Performance %	December 2017	Year t	o date	1 year	3 years	5 years	10 years
C capitalisation shares	4.4		18.2	18.2	51.2	na	na
Percentage growth (C GBP	сар)	%	Share	orice as at 2	9 December	2017	£
31 Dec 2016 – 31 Dec 2017		18.2	O capi	talisation Gl	ВР		234.77
31 Dec 2015 – 31 Dec 2016		6.5	C capit	alisation GE	3P		239.29
31 Dec 2014 – 31 Dec 2015		20.1	C distr	ibution GBP)		205.17
31 Dec 2013 – 31 Dec 2014		3.6	Z capit	alisation GE	BP		254.92
31 Dec 2012 – 31 Dec 2013		34.3	Z distri	ibution GBP	1		212.82
Source: Ruffer LLP							

Ruffer performance is shown after deduction of all fees and management charges, and on the basis of income being reinvested. Past performance is not a guide to future performance. The value of the shares and the income from them can go down as well as up and you may not get back the full amount originally invested. The value of overseas investments will be influenced by the rate of exchange.

Ruffer UK Mid and Smaller Companies as at 29 Dec 2017

Portfolio structure



10 largest of 60 equity and 1 bond holdings

Stock	% of fund	Stock	% of fund
Tesco	6.9	Volex	4.4
Finsbury Food	6.7	Castings	4.1
FTSE 250 Short ETP	6.4	ITV	3.5
Games Workshop	5.4	Nexus Infrastructure	3.0
Headlam	4.7	ВР	2.9

Source: Ruffer LLP

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The fund data displayed is designed only to provide summary information and the report does not explain the risks involved in investing in the fund. Any decision to invest must be based solely on the information contained in the Prospectus, Key Investor Information Document and the latest report and accounts.

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Fund size £327.2m

Fund information

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Ongoing (Charges Figure	E /0		010
O class GI	BP		1.66	na
C class GE	3P		1.31	1.31
Z class GE	BP.		0.15	0.15
%		O class	C class	Z class
Maximum	annual manag	ement fee 1.5	1.2	0.0
Maximum	initial charge	5.0	5.0	7.5
Minimum	investment £	£1,000	£10m	£30m
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^{*} As at 31 December 2016

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Fund Manager

Trevor Wild RESEARCH DIRECTOR

Worked for BZW from 1983, where he led a number of successful research teams, joining Commerzbank in 1999 to begin his career as a Portfolio Manager. In 2005 moved to



Lehman Brothers as Managing Director of the Long Term Value Fund. Joined Ruffer in 2008.

Alex Jamieson RESEARCH ASSOCIATE

Joined Ruffer in 2012 as Risk and Attribution Manager, moving to the Ruffer Mid and Smaller Companies team in 2014. Prior to this, he spent four years at F&C Investments



and State Street. Holds a Masters degree in international financial analysis from Newcastle University. He is a CFA charterholder.

Ruffer LLP

Ruffer LLP manages investments on a discretionary basis for private clients, trusts, charities and pension funds. As at 31 December 2017, assets managed by the Ruffer Group exceeded £22.8bn, of which over £14.0bn was managed in open-ended Ruffer funds.

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